

# "The Script"

August 2001

The official newsletter of the New Zealand Shareholders' Association Incorporated

## Online Membership Database

Although the NZ Shareholders' Association will publish a newsletter every couple of months to keep members informed of developments, our website provides the cheapest and quickest method of communication.

A current feature of the website is the online Membership database. This allows new members to join via the website with a minimum of administration, while existing members can update their record online (i.e. with a change of address, new e-mail address or to volunteer to help run the association). In addition, the online membership database enables your

Board to identify members who have volunteered to help (i.e. in Research, Advocacy or Membership) and to give them access, via the internet, to the up to date membership list and members contact details.

Published at the top of this column is your individual User Name and Password. Please take a few minutes to log on at [www.nzshareholders.co.nz](http://www.nzshareholders.co.nz) and check your record. You should also change your Password for security.

While checking your record, please update any information. For example, if you want to help with running your Association, please type "Research", "Branch Management", etc in the field called "Interests". A Board member will contact you.

While online you can also choose whether to receive future issues of "The Script" by "Post & E-mail" or by "E-mail Only". If you choose "E-mail Only" you save the Association the costs of printing and postage.

## New Phone Number

The NZ Shareholders' Association now has a new phone number: **(09) 309 9768**. This line is not manned, but callers can leave a message. Alternatively, members can contact Board members direct using the e-mail addresses and telephone numbers below.

Chairman	Bruce Sheppard	<a href="mailto:bruce@gilshp.co.nz">bruce@gilshp.co.nz</a>	Ph (09) 309 5191
Treasurer & Vice Chairman	Chris Curlett	<a href="mailto:chris.huston@xtra.co.nz">chris.huston@xtra.co.nz</a>	Ph (09) 521 1124
Research	Oliver Saint	<a href="mailto:judenol@ihug.co.nz">judenol@ihug.co.nz</a>	Ph (09) 445 1876
Advocacy	Ross Dillon	<a href="mailto:ross.dillon@gazeburt.co.nz">ross.dillon@gazeburt.co.nz</a>	Ph (09) 303 3764

PO Box 6310, Wellesley Street, Auckland. Ph (09) 309-9768

## **Issues - Air New Zealand**

The NZ Shareholders' Association has put forward two resolutions that shareholders will vote on at the company's AGM.

### Resolution 1: Cash Issue

If passed, this resolution provides shareholders with the opportunity to acquire one additional share (50 cents per "A" share or 65 cents per "B" share) for every two shares held and ensures that existing shareholders are presented with the opportunity to retain their proportional stake in the company prior to any placement. In the event that shareholders do not take up the issue, they in essence vote with their cheque books.

If fully subscribed, based on the number of shares on issue at the beginning of August 2001, the company would raise \$217.0m.

### Resolution 2 : Board Discretion

It is important to provide the Board with full flexibility to place capital in the market if the right is not taken up by existing shareholders. Up to 33% of the company could be available for placement by the Board to raise cash for the benefit of the company if the rights issue fails.

The key factors of this resolution are:

- The Board must place script for fair value, which should include an assessment of any control premium attached to the parcel available and the recipient buyer.
- No placement may be made without the Government's prior approval, thereby protecting the New Zealand public interest in its national carrier.

## **Issues - IT Capital**

A representative of the Association presently intends attending the forthcoming AGM of IT Capital on 31 August 2001.

This is an appropriate opportunity to suggest that members may wish to give their proxy to our research director Oliver Saint of Devonport, if you are unable to attend in person. Mr Saint has undertaken to use your proxy as instructed but please contact him (09 445 1876) so he is aware that you have completed the documentation.

If you give your proxy to Mr Saint without indicating how he should vote then you must assume that he may abstain from voting on any issues. A reminder that, to be valid, the company must receive proxies at least 48 hours before the time set for the meeting."